

THE MANDELA BAY AEROTROPOLIS AND LOGISTICS GATEWAY

Creating an International Window for Growth and Investment in South Africa

AN EXPANDED CAPABILITY AND FUNCTION LOCATED ADJOINING AN EXISTING REGIONAL AIRPORT (PLZ) IN MANDELA BAY – EASTERN CAPE

CREATING AN INTERCONTINENTAL GATEWAY
AND AEROTROPOLIS MASTER DEVELOPMENT



CAPITALIZING ON ESTABLISHED

- International tourism
- Manufacturing
- Marine and port activity
- Transportation and logistics
- Agriculture
- Intercontinental broadband infrastructure

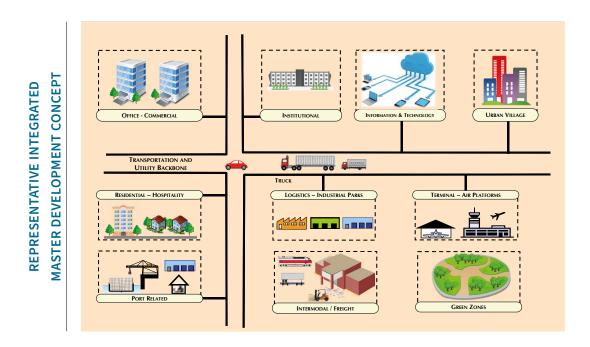
AS A MULTIFACETED DEVELOPMENT
AND
BUSINESS-DRIVEN INITIATIVE
UTILIZING A NEW MODEL
WITH
PUBLIC AND PRIVATE-SECTOR STAKEHOLDERS



AEROTROPOLIS AND LOGIS-TICS GATEWAY – AN INTEGRATED MASTER DEVELOPMENT

he proposed Aerotropolis and Logistics Gateway Development is to be located on a 450 ha land area adjoining the existing regional airport (PLZ). The initiative incorporates a new 3,300 m runway as a multifunctional solution, utilizing a new model.

The plan encompasses a number of synergistic ventures involving diverse private and public sector stakeholders. This will meet both financial and economic development objectives.



Elements of the overall plan include

- the airside infrastructure (runways-taxiways and navaids)
- the passenger terminal (including customs and immigration functions)
- · attached and remote aircraft hardstands handling widebody and narrowbody aircraft
- an industrial-logistics development zone
- an aircargo facility with attached hardstands
- a smart village and incubator development
- a hybrid electrical microgrid
- an agrivoltaics venture
- associated ventures outside the land area

The initiative enables a phased implementation, minimizing capital costs while meeting market needs.

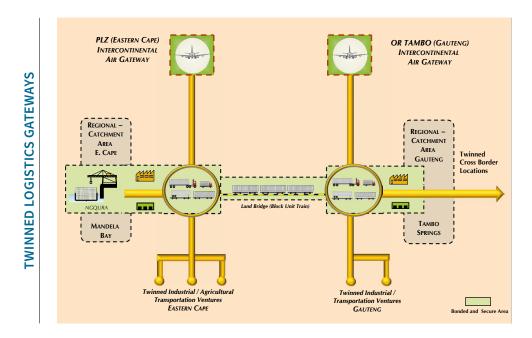
AN AFRICAN GATEWAY

resently, the Eastern Province in South Africa has a world-class seaport infrastructure but is inefficiently connected by air. Passengers and air freight have to make use of airports in Cape Town and Johannesburg to reach the international markets with a lower level of service.

The new intercontinental air capability, therefore, will benefit established business in the Manufacturing – Logistics – Agriculture – Pharmaceutical and Marine Sectors, with an expanded market focus. It will further increase the number of foreign tourists attracted to the Province.

An international consultant (Franco Eleuteri and Associates) based in Dallas, Texas, defined the initial concept and development strategy utilizing master development, sea-air-inland port, special economic zone, and industrial-logistics expertise.

This utilizes a new model as a multi-functional solution on a 450 ha site adjoining the existing PLZ airport in Mandela Bay, South Africa, which belongs to the Metro.



Mandela Bay is the largest metropolitan area in the Eastern Cape, with a population of approximately 1.3 million. The province is one of the four largest contributors to the South African GDP, with trade, catering, accommodation (tourism) and manufacturing being the largest contributors.

The metropolitan area is served by

- Ngqura, as a deepwater port with a capacity of 2 million TEU's per annum
- Port Elizabeth harbour, with a capacity of 400,000 TEU's per annum including bulk ore and vehicular RoRo capabilities

The region is further directly connected by rail to Gauteng, the largest commercial market in Africa.

The province does not, however, have intercontinental reach by air, while the existing airport (PLZ) being the third largest mover of airfreight, using dedicated narrowbody freighters to CPT and JIA (Cape Town and Johannesburg).

The Development therefore creates a true gateway location for movement into and from Africa as a world class capability.

THE SITE

he Development is to be located on a site to the southeast of the existing PLZ regional airport. This location has previously been reserved as a site for the future development of the airport.

The masterplan is anchored by a new 3,300 m runway, with a 1,300 m separation to the existing narrowbody 2,000 m operation. This enables the creation of an internal industrial/logistics zone and a passenger terminal between the two runways.

The site, which is uninhabited/unused, has no significant gradients affecting runway construction. It is further in close proximity to the developed beachfront, the undeveloped coastal areas, and Nelson Mandela University. The 2Africa intercontinental undersea cable is in close proximity to the development with the existing infrastructure (roads, sewerage, water, electricity).

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DEVELOPMENT AREA



The suitability of the location is further motivated by the future flight paths being located over uninhabited areas. This includes a large adjoining cemetery and a designated green area to the northeast, while the adjoining area to the southwest has no urban development.

INDIVIDUAL OPPORTUNITIES

The PLZ aerotropolis and logistics gateway is a planned master development, incorporating:

- the aeronautical infrastructure providing intercontinental air connectivity
- the passenger terminal and associated landside functions
- an airport hotel and convention center
- the logistics/aircargo and industrial special zone
- an aircraft maintenance/aerospace venture
- the smart village-incubator as a real estate development









- high speed broadband-driven ventures
- a hybrid electrical microgrid providing an islanding capability
- an associate agrivoltaics venture

Each of these ventures, with its own operational and business/ financial characteristics, are part of an integrated plan. Interested parties can, consequently, be involved as participants in all or some of the individual opportunities.

DEVELOPMENT MODEL

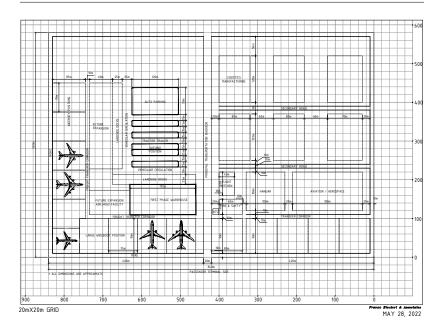
The Development utilizes an SPV with the goal of a non-bureaucratic process and a cost-effective fast-track process.

The resulting implementation strategy seeks to facilitate private sector involvement with its associated project finance structure. This would capitalize on the incremental land values, which would be achieved as part of the development process. The model would also utilize the funding generated by the financially-driven ventures as a means to offset the strategically motivated investment.

The project, therefore, involves national and international equity participation and loan financing, while attracting development funds. This would be facilitated by the SPV, which enables the project participants to assume different levels of participation and risk.

The Development, therefore, enables its participants to achieve their individual interests while meeting the overall strategic goal.

LOGISTICS / INDUSTRIAL ZONE – CARGO COMPLEX



ECONOMIC BENEFIT

The initiative utilizes a model meeting the strategic/economic and financial goals of the individual ventures. This enables a phased implementation of the master plan, reducing capital expenditure and mitigating risk.

An initial estimate of the capital expenditure for the aeronautical infrastructure—the passenger terminal—the industrial logistics complex, and a hybrid electrical microgrid is calculated at approximately \$230 million (USD).

The economic benefit of the project is calculated as:

- during construction 1,700 full-time direct positions and a further 850 indirect jobs
- *on completion*, an overall economic contribution including industrial/logistics, maritime and passenger functions of over \$200 million per annum

It is expected that, as an intercontinental gateway airport, a doubling of existing passenger traffic to PLZ, as a regional airport, will occur.

The Development, therefore, builds on existing business while attracting new enterprises with an international focus.

This will benefit established enterprises in the Manufacturing – Logistic – Agriculture – Pharmaceutical and Marine Sectors, with an expanded market focus. It will further increase the number of foreign tourists attracted to the Province.

POTENTIAL SEA-INLAND PORTS AND RAIL NETWORK Cameroor Somalia Uganda 1000mm gaug Dar es Salaam Lubumbashi Lobito Lusaka Bulaway Walvis Bay Windhoel Johannesburg RAIL GAUGES 1067mm South Africa, SADC, Congo Maputo Luderitz 1000mm Kenya, Cameroon, Uganda, Tanzania 1435mm Gabon Richards Bay Dube TradePort Southern African Developmental Community Southern African Customs Union Intermodal Rail Network Fast London Principal Transportation Corridors Potential Twinned Port Locations Port Elizabeth/Coega







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